



FOR IMMEDIATE RELEASE

Lan 1 acquires TR Telecom's Broadband division

Tuesday 29th September 2009 - Lan 1, a value-added distributor today announced the acquisition of the Broadband Distribution division of TR Telecom Pty Ltd. Lan 1 is a leading Australian distributor of IP Networking, IP Security, IP CCTV & Access Control and IP Storage solutions. TR Telecom (Broadband) is one of Australia's leading distributors, representing Motorola, Rad Data, LightPointe, DragonWave, Ruckus Wireless, Aperto and Icomera within various markets across Australia for the last 5 years. Like Lan 1, TR Telecom (Broadband) distributes its range of enterprise grade solutions via a reseller channel.

"The acquisition of TR Telecom (Broadband) provides us with an enhanced wireless portfolio. We are already the leading Motorola Wireless distributor in Australia and the new vendors available to us via the acquisition enable Lan 1 to provide an additional range of products and services through our well established channel.

A key part of the portfolio is the provision of licensed links and now Lan 1 can offer our reseller a range of professional services including design, commissioning and configuration services on a national basis for both class and licensed platforms. This is a significant investment from Lan 1 to the reseller community and solidifies our commitment to be their trusted partner for all IP Networking requirements" said Daniel Lee, Managing Director of Lan 1.

"I am pleased that a company with the presence of Lan 1 has acquired the Broadband division of TR Telecom, which will allow our focus to remain with the Satellite solutions we offer. With the new product suites available to Lan 1, it will further enhance their reputation as being the leading provider in IP Networking solutions to the Australian market" said Michael Johnson, General Manager of TR Telecom.

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About Lan 1 Pty Ltd

Lan 1 is a value-added distributor with a national presence and distributes IP Networking, IP Security, IP CCTV & Access Control and IP Storage products and solutions, encompassing entry-level applications, through to mission-critical enterprise networks up to the Telco grade. Established in 1993, Lan 1 is headquartered in Waterloo, Sydney, with offices in Melbourne, Brisbane and Perth. As a key trusted partner for our reseller community, Lan 1 has a major focus on reseller relationship development. Lan 1 provides partners with the essential skills to design, configure, deploy and service a complete range of IP products and solutions. With personalised pre/post sales support, vendor certified training seminars and an enterprise-grade support team, Lan 1 empowers its partners to offer scalable, practical and cost-effective solutions to the end user. For more details please visit:

www.Lan1.com.au/

About TR Pty Ltd

TR Pty Ltd is a dynamic group, delivering specialised technology solutions to corporate, industrial and government clients across Australasia. Our team of over 300 staff work across three core technologies – test equipment, communications and audiovisual – and across six individual brands. The driving vision for the group is to be a single point, providing a complex array of complimentary technologies and support services to a core group of industries that includes: defence, telecommunications, manufacturing, construction, mining and government.

Contact

Mathew Bertram
Marketing Communications Executive
Lan 1
p (02) 9318 4215
m 0433 008 709
e mbertram@Lan1.com.au

Sydney

p (02) 9318 4215
f (02) 9318 6197

Melbourne

p (03) 9478 8100
f (03) 9441 6450

Brisbane

p (07) 3131 0760
f (07) 3262 3206

Perth

p (08) 9221 1611
f (08) 9221 2611